



Press Release

28 January 2016

Lighthouse Group plc
("Lighthouse" or "the Group")

Lighthouse wins new affinity contract

Lighthouse Group plc (AIM:LGT), the national financial adviser of choice for Middle Britain, is pleased to announce that it has agreed a new contract with The University and College Union ("UCU"), to be the preferred provider of expert financial advice to its affiliate members.

The contract will run for three years from 1 February 2016 and under the terms Lighthouse will be the preferred provider of financial advice to UCU members, encompassing advice on savings, investments, pensions and protection, plus mortgages.

The University and College Union represents more than 120,000 academics, lecturers, trainers, instructors, researchers, managers, administrators, computer staff, librarians and postgraduates in universities, colleges, prisons, adult education and training organisations across the UK and is one of the largest post-school unions in the world.

The UCU contract adds to Lighthouse's already established relationships with the Association of School and College Leaders ("ASCL") and the Association of Teachers and Lectures ("ATL"), Lighthouse is now a leading provider of financial planning assistance to individuals working within the education sector.

This new contract further extends a growing list of affinity partnerships, which includes major employee organisations such as UNISON, *usdaw*, Unite, BA Clubs, Prospect, Parliament Hill and the Royal College of Nursing, highlighting Lighthouse's capacity to deliver financial planning solutions to a diverse and substantial audience.

Linda Newman, National Head of Resources at UCU, commented: "We are delighted to have secured this contract with Lighthouse, which will enable us to facilitate financial planning assistance for our members on a truly national basis and ensure that they are able to secure financial advice in what often appears to be a very complicated financial planning landscape".

Malcolm Streatfield, Chief Executive Officer of Lighthouse commented: "The Board is pleased to have secured this partnership with UCU, a new and exciting engagement for us. We look forward to developing our relationship over the coming years and working closely

with UCU members to assist them with their financial planning requirements. The Board remains committed to increasing our affinity partnerships throughout the UK.”

For further information regarding the services available to UCU members via Lighthouse Financial Advice Ltd please contact Lighthouse Financial Advice on 08000 858590 or email appointments@lighthousefa.co.uk

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